

AGENDA

Sales Training

Below you will find the agenda* for On-Site Sales Training from
May 5th to 8th, 2025 in Offenbach am Main

Sunday, May 4th - Arrival & Get-Together (optional)

Monday, May 5th - Official Welcome

Fundamentals, Application, Market Insights, Clinical Knowledge and Hands-on Training on:

- SpiroScout – Spirometry
- PowerCube Body+ – Body Plethysmography
- PowerCube Diffusion+ – Diffusion Testing

Tuesday, May 6th

Fundamentals, Application, Market Insights, Clinical Knowledge and Hands-on Training on:

- ProvoX – Challenge Testing
- EucapSys – Eucapnic Voluntary Hyperpnea
- AltiTrainer – Hypoxic Challenge Testing
- EDAN i20 – Blood Gas Analysis
- Afternoon: City Tour in Frankfurt & Dinner including LFX talk

Wednesday, May 7th

Fundamentals, Application, Market Insights, Clinical Knowledge and Hands-on Training on:

- Tremoflo – Oscillometry
- LFX – Software Options
- Technical Aspects

Thursday, May 8th

Fundamentals, Application, Market Insights, Clinical Knowledge and Hands-on Training on:

- PowerCube Ergo – Ergospirometry
- Sales Strategies
- Q&A Session
- Farewell

*subject to minor changes